Adaptability:
- Tell me about a time when you had to adjust to a classmate’s or colleague’s working style in order to complete a project or achieve your objectives.

Analytical Skills/Problem Solving
- Tell me about a situation where you had to solve a difficult problem. What did you do? What was your thought process? What was the outcome? What do you wish you had done differently?

Communication:
- What is your typical way of dealing with conflict? Give me an example.
- Give me an example of a time when you were able to successfully communicate with another person even when that individual may not have personally liked you (or vice versa). How did you handle the situation? What obstacles or difficulties did you face? How did you deal with them?

Creativity:
- Tell me about a time when you had to use your presentation skills to influence someone’s opinion.
- Tell me about a problem that you’ve solved in a unique or unusual way. What was the outcome? Were you happy or satisfied with it?

Decision Making:
- Tell me about a difficult decision you’ve made in the last year.
- Describe a situation where you have had to overcome a problem or obstacle in order to move forward with something. What did you do?
- Tell me about a time when you had to make a decision without all the information you needed. How did you handle it? Why? Were you happy with the outcome?

Flexibility:
- Give me a specific example of a time when you had to conform to a policy with which you did not agree.
- Describe a time when you put your needs aside to help a co-worker understand a task. How did you assist them? What was the result?

Goal Setting:
- Give me an example of a time when you set a goal and were able to meet or achieve it.
- What do you consider to be your greatest achievement so far and why?
- Tell me about a goal that you set that you did not reach. What steps did you take? What obstacles did you encounter? How did it make you feel?

Initiative:
- Describe a time when you anticipated potential problems and developed preventive measures.
- What tricks or techniques have you learned to make school or a job easier, or to make yourself more effective? How did you learn that?
- Describe a situation where you have had to use your initiative to solve a problem. What did you do?
- What was the best idea you came up with during your professional or college career? How did you apply it?
- Give me an example of a time when something you tried to accomplish and failed.
- Give me an example of when you showed initiative and took the lead.

Integrity/Honesty:
- Tell me about a time when you missed an obvious solution to a problem.
- Tell me about a time when you were forced to make an unpopular decision.
- Tell me about a time you had to fire a friend.
- Describe a time when you set your sights too high (or too low).
- Tell of the most difficult customer service experience that you have ever had to handle—perhaps an angry or irate customer. Be specific and tell what you did and the outcome.
- Tell me about a time when you had to go above and beyond the call of duty in order to get a job done.
- Give a specific example of a policy you conformed to with which you did not agree. Why?